



COMPANY OVERVIEW

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Rousseau offers the most comprehensive line of modular storage products, traditional storage products, workstations and accessories available in the market today.

This breadth of products allows your clients the ability to create storage and work areas with unlimited flexibility that offer long term value on their investment.

As sales reps, you can offer sales solutions in every market and department in almost any company.

STATISTICS

- 380 employees
- over 120,000 available products

KEY CONTACTS

Vincent Marmion
Rousseau Product Specialist

Mobile / Whatsapp
+34 600 144 014

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Alexandra Predescu
Customer Service Representative

Toll-Free
1.888.878.5050, ext: 236

Email
alexandra.predescu@rousseau.com

SALES SUPPORT

Please review our [Field Sales Support](#) map to find the nearest Rousseau Manufacturing Agent who covers a specific state or region.

ORDERS

You can review our [How to Order](#) help sheet (G18) to guide you through the process of creating your Purchase Order (PO).

- Minimum order is of 100\$ net
- To ensure that an order is processed, a complete PO must be provided
- Once completed, a PO may be sent to sales@rousseau.com

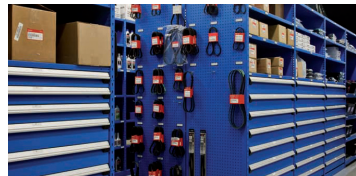
PRODUCT OFFERING



Modular Drawer Cabinets



Manufacturing Tooling Storage



Shelving with Drawers



R2V Vertical Drawer System



ElevaTek Adjustable Workstations



TekZone Workstation Hutches



WS / EW Workbenches



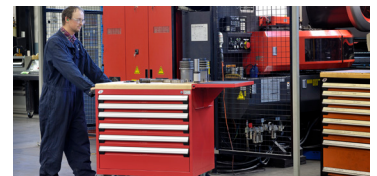
MultiTek Carts



Shelving and Mini-Racking



Freestanding Stations



Toolboxes



Corner Workstations

SHIPPING AND LEAD TIMES

- All U.S. orders are shipped from Williston, Vermont, 05495, OR International orders Montreal, CA or CIF to selected port
- Make-to-order (MTO) products have a standard lead time of 15-60 business days Dependant on project scope

PRODUCT RETURNS

- Only standard items and complete kits, painted with a standard color and purchased within six (6) months can be returned
- No merchandise returned will be accepted unless authorization has previously been obtained through our Customer Service
- We will need a purchase date and PO number for this process, restocking fees will apply
- If the complaint is due to a faulty manufacturing process, Rousseau will cover the shipping and handling charges of the returned items

STANDARD COLOR

- We have 20 standard color to choose from. See our [How to Order](#) help sheet (G18) to find our color choices.

SAMPLE PROGRAM

- For samples related to projects please communicate with your Rousseau representative.

AWARDS, CERTIFICATIONS AND MEMBERSHIPS



CATEGORY
Office Equipment / Furniture / Products
PROJECT NAME
Tachyon 1000



2018 EUROPEAN PRIZE WINNER
Machina



2018 EUROPEAN PRIZE WINNER
Business Desk



2018 EUROPEAN PRIZE WINNER
Business Desk



CATEGORY
Industrial and Life Science Design/Utility
PROJECT NAME
Pura Watermark 1000



2018 EUROPEAN PRIZE WINNER
Business Desk



TARGET MARKETS

- | | | |
|------------------------|------------------------------|------------------------------|
| • Aeronautics | • Healthcare | • Maritime Industry |
| • Agriculture | • Laboratories | • Mining & Natural Resources |
| • Automotive | • Heavy Vehicles | • Public Sector |
| • Defense and Security | • Machining | • Rail Industry |
| • Distribution Centers | • Maintenance & Repair Shops | • Saw Mills |
| • Energy | • Manufacturing | • Schools & Training |

TESTIMONIAL

"Rousseau's quality is second to none, and their heavy-duty products are built to last in a machining environment. Their storage solutions and high-tech workstations not only perform well but also look great too!"

- John Kohlert

Kohlert Manufacturing Corporation, IL, USA

"Because we have all our parts organized, we realized that we had much more parts than we thought. We are running our business better."

- Darrell Sharp

Graymont, PA, USA

"The quality is fantastic. Flexibility is also fantastic. You can change things, move things, adjust. You can do whatever you need to do and add on."

- Paul Rasmussen

Honnen Equipment, UT, USA

HOW TO ORDER

QUICK. EASY. EFFICIENT.

Before sending your order to Rousseau, please make sure your request includes all of the information listed below.

1	ORDER NUMBER (PO)		
2	QUOTE NUMBER (if applicable). If a Rousseau Quote was provided to you and you are ordering based on it, please provide the quote number.		
3	COMPLETE SHIPPING ADDRESS AND CONTACT - Name of recipient - Contact name - Street address - Postal / Zip code - Province / State & Country - Phone number - Notes (if applicable)		
4	CHOICE OF CARRIER Specify which carrier you wish to use. It could be: - A specific company (ex.: Purolator) - Rousseau's carrier (in which case, write: Rousseau's carrier) The choice of carrier is made according to weight: - Ground: less than 100lbs - Less than truckload (LTL): more than 100lbs (12' -) - Full truckload (FTL): more than 4000lbs (12' +) If a freight quote was already provided (by Rousseau or e-Rousseau), please attach it to your order.		
5	CARRIER DETAILS Type (options are): - Prepaid & Add - Collect - Third Party Special delivery services (if applicable, options are): - Call before delivering - Delivery with tailgate - Limited access delivery - Oversize / Extreme length (96"+) - Residential delivery - Guaranteed delivery		
6	PRODUCT CODES AND PRICES For non-standard / adapted products, use code provided by Rousseau and the total net price as a minimum.		
7	QUANTITY OF EACH PRODUCT		
8	COLOR OF EACH PRODUCT See standard color chart at the back of this document.		
9	KEY CODE OF EACH PRODUCT Options are: - KA (identical keys) - KD (different keys) - MK (master keyed)		
10	INSTALLATION DETAILS (if applicable) - Side of hinges - Drawer order - Caster order - Top alignment (drawings or sketches if applicable)		

STANDARD COLORS

Having the ability to customize your Rousseau product with any of our 20 standard colors is also distinctively Rousseau!



Everest Blue
051



Classic Blue
052



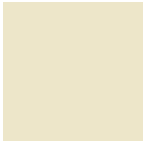
Avalanche Blue
055



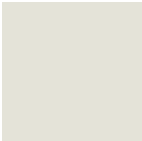
Midnight Blue
057



Glossy Sapphire Blue
560



Beige
041



Frost White
061



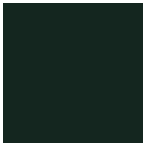
Light Gray
071



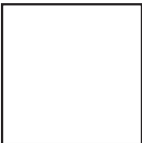
Modern Gray
745



Charcoal Gray
072



Glossy Carbon Black
741



White
616



Glossy EverGreen
1025



Glossy Yellow
208



Sienna Orange
085



Flame Red
081



Glossy Carmine Red
806



Glossy Cranberry Red
815



Black
091



Glossy Black
902

FOR PRODUCTS THAT REALLY POP, YOU CAN EVEN COMBINE COLORS

Here are some examples:



Classic Blue /
Frost White
052/061



Glossy Yellow /
Glossy Black
208/902



Avalanche Blue /
Charcoal Gray
055/072



Glossy Carmine Red /
Charcoal Gray
806/072

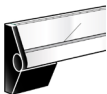
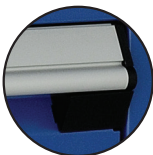


Glossy EverGreen /
Charcoal Gray
1025/072



Glossy Cranberry Red /
Frost White
815/061

HANDLE END CAPS



Black
031



Orange
021



Ocean Blue
011

CAN'T FIND
THE COLOR YOU WANT?
CUSTOM COLORS CAN BE
CREATED UPON REQUEST*.

*Certain conditions apply.