

TACTIC

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THE ORIGINAL FINNISH GAME COMPANY

For over fifty years the Finnish board game company Tactic has been known for its innovative, exciting and high-quality games that delight millions of families around the world.

Our mission is to produce board games that help families and friends spend quality time together. We want our games to bring families and friends together to enjoy, laugh, solve problems and to have a good time.

We have achieved our goal when our games are played time and time again.

Welcome to the exciting world of Tactic games!



TACTIC GAMES **TIMELINE**



1967
KIMBLE



1979
CHOCO



1989
ALIAS



2010
MÖLKKY

2012
BOOKS

2017
LUMO STARS



GAMES & BOOKS



TOYS



BRAND PORTFOLIO



OUTDOOR & SPORT



PRODUCTS

Tactic has been the leading creator and producer of best selling board games for several decades. Today, in addition to the board games business, Tactic is also:

- a big player and manufacturer in **outdoor games**
- well known manufacturer of **jigsaw puzzles**
- a successful publisher of **children's books**
- a fast-growing distributor of the most appealing **toy brands**

Our product range caters for consumers in all age groups.





GAMES

The core business for Tactic is **board games**. Over 50 years, Tactic has developed thousands of game ideas and localized countless games. Our top brands are *Kimble*, *Alias*, *iKNOW*, *Wanna Bet*, *Flags of the World* and many more.

Outdoor games Tactic also produces some of the trendiest outdoor games, such as *Mölkky*.

Our Digital Applications support the product lines by increasing awareness of the original games and toys and by enriching the user experience.





BOOKS

Tactic publishes children's story and picture books, fact and learning books, novelty and board books. We also publish a wide variety of coloring, activity and sticker books as well as other activity products for children.

Our book production is located in Finland. Today we have 700 books in our assortment and we are selling in six countries.

We want to offer the consumers and our partners high quality, commercially successful products. Our objective is to create delightful moments for children and parents to share, to offer adventures, and provide new opportunities to learn.





TOYS

Tactics own toy brands are selling world-wide.

Plasto is a Finnish brand known for high-quality, durable, and safe toys. Made with child-friendly materials, Plasto toys inspire creativity and endless fun while supporting sustainable play. Designed to last, they bring joy to generations!

Our own plush serie **Lumo Stars** is growing everywhere it is launched.

Heros is an iconic German brand known for high-quality wooden toys.

We also carry hot toy licenses such as **Bruder**, **Picasso Tiles**, **Teddy Kompaniet**, **Penol**, **Larsen** and **Collecta**.

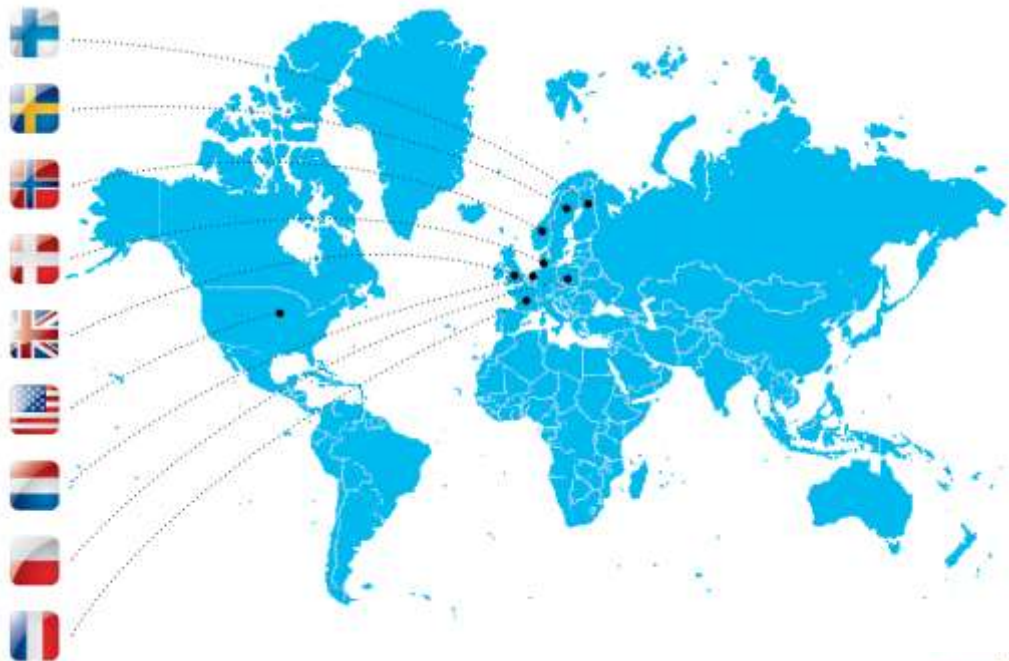




BRANDS & LICENCES

Tactic distributes everyone's favorite board game and toy brands and well-known licenses.





SALES TEAM

Tactic has its own strong local sales organizations in several countries.

Because of the combined sales and marketing teams, we understand toy business better than our competition. Tactic has importers in 80 different countries.

Tactic Games - all around the world!



Chrom•as

BEX SPORT
HÖGANÄS | SWEDEN
member of TACTIC GROUP

plasto



MÖLKKY
World map

TACTIC GAMES



MARKETING

- Multi-platform marketing activities
- Marketing Calendar
- TV and digital advertisement
- Audio (Radio, Spotify)
- Web pages
- Newsletters
- Press releases
- Strong Social media strategy
- Brand Ambassadors & influencers
- Partners & Cooperations



- Annual catalogues
- Strong presence in retailers' catalogues
- Showrooms in all Nordic countries
- Consumer events both digital and physical
- POS materials



INTERNATIONAL TRADE FAIRS

Hong Kong January
 London Toy Fair January
 Nuremberg Toy Fair January
 ISPO Munich Sports February

New York Toy Fair February
 Bologna Children's Book Fair April
 Distoy London May
 BLE, London October

Dallas Fall Toy Preview October
 Essen Game Fair October
 Hong Kong October
 Digital shows



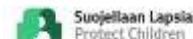
VALUES

- The core values of Tactic is to bring entertainment, be innovative and responsible.
- With a responsible approach to ethical issues, Tactic Group upholds a highly responsible attitude in issues concerning the environment, production, technical quality, humanity and employability.
- The suppliers of Tactic Group are also required to commit to these ethical and uncompromising manufacturing and production values.

Sustainability first

- We offer products with a high recyclability value and a very long shelf life.
- Use of fully recyclable cardboard, with as few plastic components as possible.
- Minimizing the amount of waste and using our resources efficiently.

Cooperation with charities





CERTIFICATES & INNOVATION



Tactic Games Oy's production of wooden products in Finland was awarded the PEFC™ certificate in 2022.

The PEFC™ label indicates that a product was made with wood from sustainable forests and that the wood comes from traceable sources. This ensures the product is responsible and the origin of the materials is known.

More info about the certificate:
[PEFC](#)



Tactic Games Oy was awarded the FSC® certificate in 2021.

FSC® is the world's most trusted certificate for sustainable forestry. It is maintained by the Forest Stewardship Council® organization. In October 2021, the FSC certificate was awarded to Tactic Games Oy's Finland factory by Kiwa Inspecta.

More info about the certificate:
[FSC](#)



Forest Film –
Plastic labels from the forest

Forest Film is the first wood-based plastic label material in the market, certified by ISCC. An innovative material to replace fossil materials when sealing our products.

Read a case-study here:
[UPM](#)





FACTS & FIGURES

- The headquarters, factory and our logistics center are situated in Pori, Finland.
- Company founded 1967 in Pori, Finland
- Business Areas: Board and outdoor games, toys and children's books
- Group turnover: ~50 MEUR
- Personnel: +200
- Today we manufacture more than 5 million games and puzzles per year.
- Production facilities: ~13,000 m²
- Warehouse facilities: ~15,000 pallets
- 40,000 deliveries per year
- Subsidiaries/branch offices in Finland, Åland, Sweden (2), Norway (2), Denmark, the Netherlands, France, Poland, UK, USA and Germany.





ACQUISITIONS

Chrom.as

Chrom AS, former Christian Olsen AS and Christian Olsen Mittet AS, was established in Norway 1934. The product lines started with pens, both exclusive pens from Parker and Christian Olsen's own brand Penol. In 2006 the company changed its name to Chrom AS and is today one of the leading suppliers of games, puzzles, toys and books for bookstores, toy stores, baby stores and office supply vendors.

Tactic Games acquired Chrom AS in May 2019.

<http://chrom.no/>



Bex Sport is an outdoor and sport games company from Höganäs, Sweden. Bex Sport was founded in 1985. Bex Sport is solid company and a Swedish market leader in outdoor games. The company's products, such as their own Original Kubb game, complement Tactic's outdoor game portfolio.

Tactic Games acquired Bex Sport in February 2021.

<https://www.bexsport.com/>





ACQUISITIONS



Plasto is a Finnish company known for manufacturing **durable and eco-friendly plastic toys**. With a focus on quality and safety, Plasto designs toys that encourage imaginative play and support child development. The company is committed to sustainability, using high-quality, non-toxic materials.

Renowned for their timeless designs and robust construction, Plasto toys are built to last and are enjoyed by children across generations.

Tactic Games acquired Plasto in April 2024.

Main building: 9500 m²

Production facilities: ~4500 m²

Warehouse facilities: ~5000 m²

www.plasto.fi





ACQUISITIONS

Heros is a German company specializing in the production of high-quality wooden toys.



With a strong focus on sustainability and craftsmanship, Heros creates **durable and educational toys** designed to inspire **creativity** and **support child development**.

The company utilizes **responsibly sourced wood** and **eco-friendly manufacturing processes** to ensure **safety and environmental responsibility**. Heros is renowned for its classic designs, attention to detail, and commitment to producing toys that bring joy to children and families alike.



PRODUCT DEVELOPMENT

Ever since the late 60's, Tactic has been developing and designing its own board games in Finland.

Our product portfolio covers a great variety of children's games, family games, outdoor games, party games, travel games, card games, dice games and poker games.

Only the most exciting new game ideas meet our high development standards as we aim to bring the best possible entertainment for players of all ages.

We are constantly following the trends and movements in the industry and we are quickly seizing new opportunities. We also are constantly looking for more responsible choices in both raw materials and components.





PRODUCTION

Our board game factory is located in Pori, Finland. We manufacture millions of board games yearly. Mölkky, our number 1 Outdoor game, is also produced in Pori. Starting in 2021 two puzzle lines have begun operating in our factory.

The state-of-the-art production facilities are equipped with most advanced technology. The expert staff is aided by various robots.





LOGISTICS

We are the true logistic partner to the toy trade.

Tactic has the capability to deliver games and toys to every store in Nordic countries in 72 hours. We deliver daily to all other areas except Norway, where we deliver twice per week.

Tactic has a new high bay automated warehousing system from Swisslog. This system gives us approx. 6800 pallet places with max. 2.40 m high. The system works 24h per day. We have a state of art order picking system, using latest mobile technology.





PRESENCE IN STORES

In the Nordic countries, Tactic sells toys and games to almost all shops and stores (approx. 6 500) which sell toys. Our presence varies from one territory to another but Tactic's visibility is expanding everywhere. We operate on a similar scale in all the markets we are active in.

| Nordic total | QTY of Chains | QTY of points of sale | QTY of points of sale selling toys | QTY who buy from Tactic |
|-------------------------|---------------|-----------------------|------------------------------------|-------------------------|
| Hypermarkets | 9 | 500 | 500 | 470 |
| Supermarkets | 50 | 3170 | 1300 | 1140 |
| Specialized Toy Stores | 17 | 900 | 900 | 900 |
| Book Stores | 19 | 1070 | 700 | 1000 |
| Department Stores | 11 | 340 | 210 | 200 |
| Discount Stores | 29 | 2480 | 1830 | 1480 |
| Web Stores | 127 | 120 | 80 | 90 |
| Petrol/Service Stations | 14 | 1920 | 410 | 520 |
| Kiosks | 9 | 3010 | 400 | 400 |
| Others | 9 | 480 | 80 | 80 |
| Total | 274 | 13990 | 6410 | 6280 |

Presence in stores 2022



AWARDED 2024

TACTIC GAMES



Whenever we can sell new games worldwide,
it is a particularly great source of pride.



THANK YOU

Besides our committed, helpful staff we are constantly striving to improve our service to both customers and consumers.



GAME REVIEW

LITTLE
GAME
TESTERS



TACTIC GAMES



LINKS

Tactic Games

www.tactic.net

Local Facebook & Instagram pages:

www.tactic.net -> Links

youtube.com/TacticBoardGames

linkedin.com/tactic-games

tiktok.com/@tactic_games

Plasto

plasto.fi/en

instagram.com/plasto.fi

facebook.com/PlastoSuomi

facebook.com/Plasto

Youtube.com/Plasto

Heros

Coming soon

Mölkky

molkky.com

facebook.com/OriginalMolkky

instagram.com/molkky

tiktok.com/@molkkyofficial

Gamestorm Studio

gamestormstudio.com

crimescene.net

instagram.com/gamestormstudio

facebook.com/gamestormstudio

Let's Learn

facebook.com/Tacticletslearn

instagram.com/tactic_letslearn

Alias

alias.eu

facebook.com/aliasgame

instagram.com/aliasgame

Promotional Products

tactic.net/promoint

Lumo Stars

lumostars.com

facebook.com/Lumostars

instagram.com/lumostars

youtube.com/Lumostars

tiktok.com/@lumostarsofficial

Puzzle Lovers

puzzlelovers.net

Mini Home

facebook.com/minihome.fi

instagram.com/minihome.fi

Kimble (in Finnish)

kimble.fi

facebook.com/kimble.fi

Bex Sport

bexsport.com

facebook.com/Tacticletslearn

facebook.com/BexSportAb

