MSPO

Schedule of rates, extra charges and discounts for MSPO 2010 Exhibitors

Registration fee: **480 EUR net** (main exhibitor) + 22% VAT
280 EUR net (co-exhibitor) + 22% VAT

Space rates for MSPO 2009:

- W - Indoor undeveloped space - **219 EUR** net per sq m + 22% VAT
- S - Indoor developed space (standard arrangement) - **269 EUR** net per sq m + 22% VAT
- Z - Outdoor space - **79 EUR** net per sq m + 22% VAT

Extra charges for indoor space of type W and S:

- corner stand (2 sides open) – **8 %**
- front stand (3 sides open) – **12 %**
- island stand (4 sides open) – **16 %**

Discounts apply to the base rates for space.
The discount dependent on amount of area

Area ordered by the Exhibitor	Space S	Space W	Space Z
50 - 100 m^2	3%	3%	3%
101 - 200 m^2	5%	5%	5%
201 -500 m^2	7%	7%	7%
501 m^2 and more	9%	9%	9%

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Example

Assumptions:
- a main exhibitor
- an order for a corner stand
- 50 m^2 of space type W

Costs calculation:

- the Registration fee		EUR 480.00
- Rate - 50 m^2 x EUR 219		EUR 10,950.00
- Extra charge - 8 % for corner stand	plus EUR 10,950 x 8%	EUR 876.00
- Discount - 3% for amount of area	minus EUR 10,950 x 3%	-EUR 328.5

TOTAL	EUR 11,977.50 + 22% VAT